



"If you want to live a happy life,  
tie it to a goal, not to people or things."

Albert Einstein

## HIGHER CERTIFICATE IN MANAGEMENT

120 Credit Qualification registered on the NQF at level 5

SAQA QUALIFICATION ID 98913

### Duration and Language

Minimum duration to complete: One year.

Tuition: English.

### Focus of Qualification

The Higher Certificate in Management is an entry-level management qualification. The flexible structure of the qualification enables candidates to select outcomes that meet the diverse roles and responsibilities required by a range of industries in the private and public sectors. It is designed for candidates not meeting the requirements for degree level studies.

Successful completion of the Higher Certificate in Management in the relevant field of study enables further studies towards the Diploma in Management, the Bachelor of Business Administration degree, the Bachelor of Policing Practice degree or the Bachelor of Commerce in Law degree.

### Admission Requirements

The minimum entry requirement for this qualification is:

- National Senior Certificate (NSC) with a minimum of 40% in English as certified by Umalusi (see pages 7-8 of the information sheet); or
- NQF 4 National Certificate.

### Structure of the Higher Certificate in Management

The Higher Certificate in Management should be structured according to the chosen major elective subject.

The various major elective subjects of the Higher Certificate in Management are indicated on the following page.

Please note: **Management** (MAN001), **Entrepreneurship** (ENT100) and **Business Communication** (BCU100) are core **compulsory subjects** that form part of each field of specialisation.



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Current Students: [hcmcurrent@sbs.ac.za](mailto:hcmcurrent@sbs.ac.za)

The Higher Certificate in  
Management is your entry  
into higher education at  
Southern Business School.

### Cost

Registration fee	R970
Re-registration fee	R760
Exemption per subject	R620
Cost per subject	R2 110

Prices exclude prescribed textbooks and are subject to an annual increase.

# HIGHER CERTIFICATE IN MANAGEMENT

## **ACCOUNTANCY** as major elective subject

Management (MAN001)  
Accounting for Managers (ACN100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Project Management (POM100)  
Income Tax (TAX100)

## **BUSINESS & MARKETING MANAGEMENT** as major elective

Management (MAN001)  
Marketing Management (MAR100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Accounting for Managers (ACN100)  
Project Management (POM100)

## **DISASTER RISK MANAGEMENT** as major elective subject

Management (MAN001)  
Disaster Risk Reduction (DRR100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Project Management (POM100)  
Public Sector Management (PMB100)

## **FLEET MANAGEMENT** as major elective subject

Management (MAN001)  
Fleet Management (FLM100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Business Law (BLA100)  
Accounting for Managers (ACN100)

## **HUMAN RESOURCE MANAGEMENT** as major elective subject

Management (MAN001)  
Human Resource Management (HRM100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Labour Relations (LBR100) **OR** Training Management (TRM100)  
Project Management (POM100)

## **LOGISTICS MANAGEMENT** as major elective subject

Management (MAN001)  
Logistics Management (LOG100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Project Management (POM100)  
Accounting for Managers (ACN100)

## **OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT**

as major elective subject

Management (MAN001)  
Health and Safety Management (HSM100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Human Resource Management (HRM100)  
Project Management (POM100)

## **POLICE MANAGEMENT** as major elective subject

Police Management (POL001)  
Entrepreneurship (ENT100)  
Communication for Policing (PCU100)  
Public Sector Management (PMB100)  
Project Management (POM100)  
Criminology (CML100) **OR**  
Training Management (TRM100)

## **PROJECT MANAGEMENT** as major elective subject

Management (MAN001)  
Project Management (POM100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Business Law (BLA100)  
Human Resource Management (HRM100)

## **PUBLIC SECTOR FINANCIAL MANAGEMENT** as major elective

Management (MAN001)  
Public Sector Financial Management (PFB100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Public Supply Chain Management (PSC100)  
Accounting for Managers (ACN100)

## **PUBLIC SECTOR MANAGEMENT** as major elective subject

Management (MAN001)  
Public Sector Management (PMB100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Project Management (POM100)  
Public Supply Chain Management (PSC100)

## **PUBLIC SUPPLY CHAIN MANAGEMENT** as major elective subject

Management (MAN001)  
Public Supply Chain Management (PSC100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Public Sector Financial Management (PFB100)  
Public Asset Management (PAM100)

## **PUBLIC TRANSPORT & FLEET MANAGEMENT** as major elective

Management (MAN001)  
Public Transport & Fleet Management (PTM100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Public Supply Chain Management (PSC100)  
Project Management (POM100)

## **RETAIL AND SALES MANAGEMENT** as major elective subject

Management (MAN001)  
Retail and Wholesale Management (RWM100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Sales Management (SAL100)  
Marketing Management (MAR100)

## **RECORDS MANAGEMENT** as major elective subject

Management (MAN001)  
Records Management (RMP100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Project Management (POM100)  
Public Sector Financial Management (PFB100) **OR**  
Public Supply Chain Management (PSC100)

## **WASTE MANAGEMENT** as major elective subject

Management (MAN001)  
Waste Management (WST100)  
Entrepreneurship (ENT100)  
Business Communication (BCU100)  
Introduction to Environmental Law (LNV100)  
Project Management (POM100) **OR**  
Management Safety in the Workplace (MSW100) **OR**  
Environmental Development Management (ENV100)

## **TRAFFIC MANAGEMENT** as major elective subject

Police Management (POL001)  
Traffic Police Science (TPS100)  
Entrepreneurship (ENT100)

Communication for Policing (PCU100)  
Public Sector Management (PMB100)  
Incident Management (ICM100) **OR** Training Management (TRM100)